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# Complete Production Solutions Gets The Robe Pointe

## Produits liés

**LEDWash 300™** **LEDWash 600™** **Pointe®** **ROBIN® 600E Spot™**

Bournemouth UK based Complete Production Solutions Group (CPS) has made its first investment in Robe moving lights, including the brand new Pointe together with other fixtures from Robe's popular ROBIN range.

The company, headed by Richard Colegate and Chris Caton, has been providing rental and turnkey production solutions since 1996 and specialises in the high end corporate events market - including conferences and awards shows - the company also provides technical support for a lively mix of live performance events including dance shows, rock 'n' roll and outdoor classical concerts.

CPS is currently expanding steadily and the decision to purchase new moving lights followed careful assessment of all the options as part of a planned upgrade & replacement programme with their existing intelligent lighting stock.

It's CPS's first purchase of Robe products, which were delivered by Robe UK in a deal co-ordinated by Robe UK's Ian W Brown. The kit purchased includes Pointes, ROBIN 600E Spots, LEDWash 600s, LEDWash 300s and weather proof outdoor domes.

"We looked at four major moving light manufacturers," explains Colegate. "However once Ian had completed the demo for Robe, it was a no brainer, both in terms of the creativity that Robe fixtures can bring to our equation and also for the ROI".

Chris Caton provides many of the company's designs for events; he was very impressed with the performance features and functionality of the products, which are also very 'rider friendly' and increasingly appearing on technical specifications across the board.

Colegate adds that the "Fantastic level" of service and support on offer from Robe UK was also a deciding factor to go with Robe.

"In these days of 11th hour confirmations, having good and reliable backup is essential," affirms Colegate. "Robe UK keep a large stock of spares ready for immediate delivery and also a good array of loan items, but fundamentally, they understand the importance and urgency of the show needing to go on wherever it may be and whatever the time of day or night. That really made an impact on us!"

The new fixtures have already been busy on a wide range of CPS shows including an event for BNP Paribas in Brussels, a major outdoor proms concert by the Bournemouth Symphony Orchestra, the launch of the new event space on Bournemouth Seafront, the UK National Cheerleading competition and several music festivals.

CPS's crew are delighted with the new lights and Robe's 'smaller-brighter-lighter' design philosophy ... which makes them ultimately easy to handle, prep and rig The expedient weight and size of the ROBIN range of fixtures is also ideal for helping to reduce transport costs and required truck space which are constantly tight.

A package like this is an ideal choice for companies like CPS who aim to offer a premium service and consistently high production values to their varied clients at an affordable budget.





